

WEDNESDAY – January 13, 2010

Welcome, Drex Gauntt, President, WSHGA

Wednesday Morning - Session A

Moderator: Shawn Clausen

- 8:30 a.m. **Cover the Risk, An Update on Insurance**, Lois Fisher, Schmidt Insurance
- 9:15 a.m. **Utilizing Entities/Trusts for Transition, Estate, Tax, Bureau and other for the new Political/Economic Climate**, Corey F. Brock, Attorney At Law
- 10:15 a.m. **Trade Show Break**
- 11:00 a.m. **TAX PLANNING-“An Opportunity to Reduce The Tax Bite”**, Todd King, CPA, Leffel, Otis & Warwick, PS

Wednesday Morning - Session B

Moderator: Gary Kirckof

- 8:30 a.m. **Stem Nematode/Root Rot Nematode**, Tim Woodward, Columbia Basin College
- 9:00 a.m. **Chateau Update**, Evan Carlisle, Valent
- 9:30 a.m. **An Overview of the Many Aspects of Chemigation**, Tom Hoffmann, WSDA
- 10:00 a.m. **Trade Show Break**
- 10:30 a.m. **Managing Puncturevine in Hay or Field Borders**, Rick Boydston, USDA/ARS
- 11:00 a.m. **Economic Thresholds – Weevils, Aphids and Thrips**, Tim Woodward, Columbia Basin College
- 11:30 a.m. **Controlling Late Season Grasses**, Steve Orloff, University of CA, Yreka

Noon Luncheon
Beth Nelson, President
National Alfalfa & Forage Alliance

Wednesday Afternoon Session A

Moderator: Shane Russell

- 1:30 p.m. **Labor & Industries-DOSH Safety**, Willie Self, Kennewick, WA
- 2:00 p.m. **Farm Bureau**, Dan Fazio, WSFB
- 2:30 p.m. **Trade Show Break**
- 3:00 p.m. **Permits for Farm Implements**, Jim Wright, WSDOT, Olympia, WA
- 3:30 p.m. **Clint Didier, Candidate for U.S. Senate**, Washington State
- 4:00 p.m. **Hay Preservatives**, Dave Bos, Golden West, Zillah

Wednesday Afternoon Session B

Moderator: Bill Roseburg

- 1:30 p.m. **WSU/WSHGA Variety Trials Update**, Phil Petersen, WSU Extension
- 2:00 p.m. **Is Reducing Inputs to Improve Profits a Good or Bad Idea?**, Steve Orloff, Univ. of CA, Yreka
- 2:30 p.m. **Key Concepts and Methods to Obtain High Quality Alfalfa**, Dan Putnam, UC Davis
- 3:00 p.m. **Trade Show Break**
- 3:30 p.m. **Update on Teff Research and Management Options**, Dr. R.J. Roseberg, OSU, Klamath Falls
- 4:00 p.m. **Variety Value, Late Season Nutrient Deficiency**, Phil Petersen, WSU

4:30 p.m. - 6:00 p.m **Trade Show Reception**

THURSDAY, January 14, 2010

Moderator: Drex Gauntt

- 8:00 a.m. **Breakfast with the Director of Agriculture**, Dan Newhouse
- 9:00 a.m. **Welcome and Business Meeting**, Drex Gauntt, President
- 9:30 a.m. **Diesel Forecast**, Tina Hampton, R.E. Powell Distributing
- 10:30 a.m. **Trade Show Break**
- 11:00 a.m. **Writing Hay Contracts, Preparing Liens, Collecting on Bad Debt**, Kirk Robinson, WSDA

Noon Luncheon
Hay Situation
Seth Hoyt, The Hoyt Report

- 1:30 p.m. **Forage Export Situation**, Don Schilling, Wesco International
- 2:00 p.m. **Dairy Update**, Tony Veiga, WSDF
- 2:30 p.m. **Shifting Sands in the Forage Industry**, Ed Shaw, IQ Forage and Canadian Hay Association
- 3:00 p.m. **Teamwork, Fertilizers, and the Road Ahead**, Alex McGregor, McGregor Co.



**Thank you for attending the
2010 Conference and
your continued support of the
Washington State Hay
Growers Association**